

Letter from the CEO

Dear Members of Pheple Federal Credit Union:

I would like to thank you for coming to our 71st Annual Meeting.

Two Thousand and Twenty-One was another year of challenges due to the credit union still operating in a pandemic. We started off the year experiencing extreme share growth and minimal loan growth. The branch activity continued to be sparse with an increased demand for digital products. We remained committed to listening to the needs of the membership by creating financial solutions to assist them during this time. As the 2nd half of 2021 began, we started to see a rebound in our membership's behavior. You began to travel, which caused increased spending, branch activity started to pick up, loan demand was strong, and we held our first in-person meeting. As I look back on the past two years – at the organization, the team, the members – we showed much strength and perseverance.

As we look forward to 2022, the credit union will be going through a system upgrade on November 1st. What does that mean, and why? Let's start with why: we believe the upgrade will afford an opportunity to provide our members with additional products and services to enhance the member experience and create efficiencies through consolidated back-office operations. Pheple FCU has been serving our members since 1951. This upgrade is our continued commitment to provide resources to improve your financial well-being. You may be asking, what is a system upgrade? It simply means that our core operating system is changing. We have been on the same operating system for the past twenty years. The time to change is now. It will put the credit union in a stronger strategic position. The impact will be felt internally and externally. With the emphasis on improvements, you will see a few things change for you and how you manage your account with Pheple. We will be rolling out a new Mobile App, Online Banking, Text Banking and Bill Payment Solutions.

At this time, we need for you to stay engaged and connected to your credit union. We will be sending ongoing communications to keep you informed of the process. Please sign up for text or email communications in order for to stay informed on these important changes.

We ask for and appreciate your understanding and support as we move forward and our team learns new systems and processes. Again, I thank you all for joining us.

Sincerely,

Maria A. LaVelle, CEO

Letter from the Board Chairman

Dear Fellow Credit Union Members,

The past year continued to be full of challenges and uncertainty not just for the credit union but the country as a whole. We experienced extreme growth in shares/deposits of \$10.5 million and a slight increase in loans of \$4.5 million. The credit union had a net gain of \$800k in 2021.

I would like to thank my fellow Directors and Supervisory Committee. They willingly volunteer their time and knowledge, and are deeply committed to the success of the credit union. We will continue to remain diligent and focused on making decisions that will position our credit union for ongoing profitability and stability in the future.

I would especially like to thank Maria and our staff for everything they do on a regular basis and their extraordinary efforts in this past year. We could not have done it without their dedication. Thanks also to you, the members, for joining us today and for your ongoing support of the credit union.

Sincerely,

Kim Stawicki, Chairman

Supervisory Committee Report

McKeever, Varga, and Senko performed an independent full financial audit of Pheple Federal Credit Union. The scope of this review was the period of January 1, 2021 through December 31, 2021. The agreed upon procedures were conducted in accordance with the guidelines established by the American Institute of Certified Public Accountants and the Supervisory Committee Manual for Federal Credit Unions, as set forth on Form FCU 701, Supervisory Committee Annual Audit Report.

Findings and recommendations made by McKeever, Varga, and Senko will be evaluated and implemented. Loan documentation and meeting minutes of the board and loan officers were also examined.

Respectfully submitted,
Cindy Loughran, Chairperson
Kathleen Ritenour, Member
Ronald Hasnauer, Member
Dawnice Berg, Member

Nominating Committee Report

The new nominees for the Board and Supervisory Committee: Reminder that the Bylaws eliminate nominations from the floor when there is only one nominee for each position to be filled. The unopposed nominees were:

James Antoniono	3 year term, returning
Daniel Stevens	3 Year term, returning

Supervisory Committee *3 year term, appointed by Board of Directors*

Kathleen Ritenour

Each nominee is declared elected by general consent.

Anyone interested in running for a Board or Committee position in the future should contact the credit union or any Board or Supervisory Committee member.

Nominating Committee

Daniel Stevens, Chairman *Kathleen Ritenour* *Lyzona Marshall*



Branch Locations

Eastgate Plaza

5142 ROUTE 30 SUITE 105
GREENSBURG, PA 15601

Penn Valley Plaza

1075 HARRISON CITY EXPORT RD
JEANNETTE, PA 15644

Willow Crossing

708 STATE ROUTE 119
GREENSBURG, PA 15601

The Vault by Pheple FCU

WCCC STUDENT
ACHIEVEMENT CENTER
145 PAVILION LANE
YOUNGWOOD, PA 15697

Administration Office

230 THEOBOLD AVENUE
GREENSBURG, PA 15601

Annual Meeting Minutes

Pheple Federal Credit Union - The 70th Annual Meeting was held at Westmoreland County Community College on September 15, 2021.

Call to Order: The meeting was brought to order at 9:30am. Board Chairman Kim Stawicki conducted the meeting.

Roll Call: It was ascertained that a quorum was present. There were 138 members in attendance.

Reading of Minutes: Copies of the annual reports were distributed to all members present. A motion was made to approve the Minutes of last year's Annual Meeting. Motion seconded and approved.

Annual Reports: During the last year, the Board of Directors held twelve regular monthly meetings to conduct the business of the credit union. Copies of the following reports were given to all meeting attendees: Director, Treasurer, Loan Review Committee, and Supervisory Committee.

A motion was made, seconded, and approved to dispense with the reading of the Director's Report, the Treasurer's Report, the Loan Review Committee Report, and the Supervisory Committee Report.

Old Business: There was no old business.

New Business:

- A motion to pay the annual meeting expenses was made, followed by a second, approved by all.
- Maria A. LaVelle, CEO, recapped recent and upcoming events: the year 2020 & 2021 pandemic, upcoming system upgrade.

Maria thanked her staff for their efforts and dedication.

- Dan Stevens announced the nominees for the Board. He reminded everyone that the Bylaws eliminate nominations from the floor when there is one nominee for each position to be filled. The unopposed nominees were:

Lyzona Marshall	Board Member	3 Years	New Member
Valen Tasser	Board Member	3 Years	New Member

Dan declared each nominee elected by general consent. Anyone interested in running for a Board or Committee position in the future should contact the credit union or any Board or Supervisory Committee member.

Other Business: There was no other business

Adjournment: There was a motion from the floor to adjourn at 10:15 am., seconded, motion carried.

Respectfully submitted,

Kathleen Ritenour, Board Secretary

Reorganization Meeting Minutes

A reorganization meeting of the Board of Directors was held directly after the Annual Meeting on September 15, 2021.

Directors

Chairman:	Kim Stawicki	Present	Member:	James Antoniono	Present
V. Chairman:	Carl Bartolomucci	Present	Member:	Dan Stevens	Present
Secretary:	Kathleen Ritenour	Absent	Member :	Gregory Walker	Absent
Treasurer:	Don Saddler	Absent	Member:	Lyzona Marshall	Present
Member:	Andrew Reese	Absent	Member:	Valen Tasser	Present

Associate Directors

Member:	Carlotta Paige	Present	Member:	Adam Verbish	Present
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New Business

Election of Officers Motion by Jim Antoniono to keep the officers the same as last year and elect Dan Stevens as Treasurer to replace Don Saddler, second by Carl Batolomucci for the upcoming year:

Chairman:	Kim Stawicki	Secretary:	Kathleen Ritenour
V. Chairman:	Carl Bartolomucci	Treasurer:	Dan Stevens

Kathleen Ritenour, Secretary

Kim Stawicki, Chairman

2021 Report of Operations

Report of Operations of Pheple Federal Credit Union
Statement of Financial Condition As of December 31, 2021

Assets	End of this Period
Total Loans	\$76,679,830
Merger amort adj	(3,622)
Less: Allow for Loan Loss	(308,664)
Net Loans	76,367,543
Cash	7,675,920
Investments:	7,921,370
Held To Maturity	
U.S. Treasuries	-
Federal Securities	523,564
Available for Sale	
Bank Notes	501,554
Federal Agencies	9,795,840
Other Investments	6,977,000
Total Investments:	17,797,957
Accrued Income	230,966
Prepaid & Deferred Exp	296,003
NCUSIF Deposit	971,511
Fixed Assets	1,122,228
Other Assets	4,047,915
Total Assets	\$108,755,494

Statistical Report as of December 31, 2021

	#	Amount
Delinquent Loans:		
a. 2 to less than 6 mo.	32	\$331,511
b. 6 to less than 12 mo.	9	47,049
c. 12 months and over	5	19,076
d. Subtotal	46	397,636
Total Loans		\$76,679,830

Liabilities & Equity	End of this Period
Accounts Payable	\$320,752
Dividends Payable	7,833
Taxes Payable	5,743
Other Liabilities	117,323
Total Liabilities	451,652
Shares	97,818,629
Regular Reserves	802,347
Equity acquired in merger	3,360,405
Undivided Earnings	4,912,693
Merger contra-equity	(12,650)
Net Income (Loss)	-
Accumulated Unrealized Gain/Loss	(177,582)
Uninsured Secondary Capital	1,500,000
Total Equity	108,303,842
Total Liabilities & Equity	\$108,755,494

	#	Amount
Loans Made:		
Loans made YTD	8631	\$33,364,145
# Member accts. at end of period	16,053	
Ln's Charged off YTD		198,075
Ln's Recoveries YTD		40,443

Board and Staff

Board of Directors

Kim Stawicki, *Chairman*
Carl Bartolomucci, *Vice Chairman*
Kathleen Ritenour, *Secretary*
Dan Stevens, *Treasurer*

Directors

James Antoniono
Lyzona Marshall
Andrew Reese
Valen Tasser
Gregory Walker

Associate Director

Carlotta Paige
Adam Verbish

Supervisory Committee

Cindy Loughran, *Chairperson*
Dawnice Berg
Ronald Hasnauer
Kathleen Ritenour

Top Leadership Team

Maria LaVelle, *Chief Executive Officer*
Linda Stein, *Sr. VP of Community Relations & Marketing*
Gretchen Davidson, *VP of Operations*
Kathleen Birkos, *VP of Lending*
Matthew Senkow, *VP of Finance*

Community Relations & Marketing

Jessi, *Financial Literacy Coordinator*
Kristi, *Financial Literacy Advocate*
Lisa, *Director of Marketing*
Susan, *Director of Community Relations*

Compliance

Dennis, *Compliance Officer*

Deposit Operations & Call Center

Elaine, *Call Center & Cards Manager*
Blanche, *Operations Rep.*
Chelsea, *Call Center Rep.*
Cheryl, *Call Center Rep.*
Christi, *Sr. Deposit Operations Specialist*
Tracy, *Deposit Operations Specialist*

Finance

Donna, *Finance Specialist*

Human Resources

Kirsten, *Team Development & Recruitment Coordinator*

Information Systems

Eric, *Director of Information Systems*
Ashly, *Information Systems Tech.*

Lending & Member Solutions

Sherri, *Consumer Lending Manager*
Amber, *Lending Specialist*
Denise, *Real Estate Specialist*
Karen, *Lending Specialist*
Patty, *Member Solution Specialist*
Vicki, *Lending Specialist*

Statement of Income For the Period Ending December 31, 2021

Charter Number # 7297	
Operating Income	
Interest on Loans	\$3,332,682
Inc. from Ln's. of Liq Cr. Unions	-
Total	3,332,682
Income from Investments	171,317
Fees and Charges	761,515
Miscellaneous Operating Income	1,973,281
Total Operating Income	\$6,238,794
Operating Expenses	
Compensation	1,747,527
Employee Benefits	341,889
Travel and Conference	14,723
Association Dues	14,451
Office Occupancy Expenses	276,644
Office Operations Expenses	1,502,056
Educational & Promotion Exp.	47,391
Loan Servicing Expenses	222,127
Professional & Outside Services	1,046,054
Provision for Loan Losses	20,238
Members Insurance	-
Fed'l Supv./Exam Expenses	20,330
Cash Over & Short	179
Interest on Borrowed Money	-
Annual Meeting Expense	1,797
Misc. Operating Expenses	75,752
*NCUSIF Stabilization Expense	-
Total Operating Expenses	5,331,157
**Non-Operating Gain (Losses):	-
Gain (Loss) on Investments	(136)
Gain (Loss) on Disp. of Assets	981
Total Non-Operating Gains/Loss	845
Income (Loss) Before Dividends	908,483
Dividends	101,499
Net Income (Loss)	\$806,984

Eastgate Plaza Branch

Ciara, *Branch Manager/DEI Officer*
Anthony, *Member Service Rep. II*
JoBeth, *Member Service Rep.*
LeeAnn, *Member Service Rep.*

Penn Valley Plaza Branch

Kathy, *Branch Manager/Culture Officer*
Dawn, *Member Service Rep. II*
Dee, *Member Financial Officer*
Evan, *Member Service Rep.*

Willow Crossing Branch

Stephanie, *Branch Manager/Legacy Advocate*
Jamie, *Member Service Rep.*
Mary Beth, *Member Service Officer*
Tasha, *Member Service Rep.*

The Vault by Pheple FCU at WCCC

Nicholas, *Branch Support Officer*
Anna, *Member Service Rep.*

Warrior Cash Stash

Student Branch
Colin, *Student Teller*
Emma, *Student Teller*
Sam, *Student Teller*